



ACQUISITION TESTIMONIAL

Holdren, Eubank & Stanley - Bedford, VA

By: Courtney Holdren, President

THE SITUATION

Holdren, Eubank & Stanley had been in business for seventy years, serving Bedford, VA and the surrounding areas as a general agency.



WHY SELL?

Perpetuation, plain and simple. My partner was 65 years old and I was 45. He wanted to retire and I wanted to continue the agency.



WHY BANKERS?

Similar DNA, similar culture. It appeared the agency would retain its hometown feel but gain the strengths of a larger, multi-state agency.



THE RESULTS

Very positive. The wealth of knowledge shared throughout the agency is a tremendous tool. We have all the markets to handle any client; personal, commercial, large, or small.

